

# DUNBAR INVESTMENTS ACQUIRES MULTI-TENANT INDUSTRIAL TO EXPAND THEIR PORTFOLIO

**PURCHASED  
SANTA FE SPRINGS, CA**



## CHALLENGE

Sourcing quality industrial multi-tenant investment opportunities has remained challenging in Southern California, and when your model is focused on these value-add acquisitions, they can often be difficult to secure. Complicating things further is the amount of competition for these deals, causing time pressures.



## ACTION

Christopher Destino and his team presented us a very attractive off-market opportunity, and not only did we like the real estate, but the Seller was actually serious about selling. Christopher was very proactive in keeping us informed through the competitive bid process, and by way of providing us fluid information along the way, he helped us put ourselves in position to secure the property. We negotiated a reasonable price and terms and we opened escrow.



## RESULT

Although due diligence on multi tenant projects can be a little more involved than single tenant deals, we moved through the escrow and closed the transaction in a timely manner that both Buyer and Seller were pleased with.

The Buyer was able to add a Leveraged Acquisition with Strong Upside in Rent to their portfolio. The Property is a 64,329 SqFt Multi Tenant Industrial Building with Ideal Mid Counties Location with Easy Freeway Access.



## TESTIMONIAL

"I value the trust and reliability I experience with Chris and his team. They did a fantastic job keeping us informed and responding to our requests for information. We are extremely pleased with the outcome of this transaction and we look forward to working on many more deals with Chris."

- Ross Mitchel  
Dunbar Real Estate  
Investment Management



**LEE &  
ASSOCIATES**

COMMERCIAL REAL ESTATE SERVICES

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